



## **EXCLUSIVE-USE TENTED CAMPS (KENYA)**

### **Rack Rates - Exclusive Use Tented Camps: 2020 - 2022**

- Page 2: Rates - Luxury Mobile Camp (all Kenya destinations)
- Page 3: Rates - Leleshwa Seasonal Camp (Ol Derekesi Conservancy, Maasai Mara)
- Page 4: Long Stay & Circuit Discounts
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*Please refer to the Brochures and Fact Sheets for further information on each camp.*

### **RESERVATIONS OR ENQUIRIES**

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## EXCLUSIVE-USE LUXURY MOBILE CAMP

**2020-22 CONTRACT RATES - GAME PACKAGE | VALID: 01 JUNE '20 – 31 MAY '22**

GAME PACKAGE	For camp per night (up to <u>4 adults</u> )	Per extra adult	Per extra child (age 6-17yrs)	Per extra child (age 2-5yrs)	SRS	Park & Conserv. Fees
<b>HIGH SEASON: 01 JUNE - 31 OCTOBER   16 DECEMBER - 15 JANUARY</b>						
<b>Rack Rate</b>	\$ 5,425	\$ 820	\$ 575	\$ 140	\$ 300	See below per destination
<b>GREEN SEASON: 16 JANUARY - 31 MAY   01 NOVEMBER - 15 DECEMBER</b>						
<b>Rack Rate</b>	\$ 4,500	\$ 680	\$ 475	\$ 140	\$ 150	See below per destination
<b><u>EXCLUSIVE USE CONDITIONS</u></b>						
<ul style="list-style-type: none"> <li>• The minimum cost for camp is based on 4 adult guests</li> <li>• Minimum 3 nights in one campsite</li> <li>• Park &amp; Camping Fees charged as per each safari destination as below</li> <li>• See Long stay and Circuit discounts on Page 4</li> </ul>						
<b><u>GUIDES</u></b>			<b><u>ACCOMPANYING PRIVATE GUIDES</u></b>			
<ul style="list-style-type: none"> <li>• Guests are hosted by your Camp KPSGA Driver-Guide</li> <li>• Private Guide upon request: Joe Charleson (or other Private Guide).                             <ul style="list-style-type: none"> <li>○ \$1,000 per night (2-night stay)</li> <li>○ \$800 per night (3-night stay)</li> <li>○ \$700 per night (4+ night stay)</li> </ul> </li> </ul> <p><i>Includes accommodation &amp; relocation costs</i></p>			Private Guides are welcome to accompany their groups into our camps and are charged as follows: <ul style="list-style-type: none"> <li>• Tented guide accommodation with guest meals and beverages: \$125 per night</li> <li>• Park, Conservancy and camping fees charged as applicable to destination</li> </ul>			
<b><u>GAME PACKAGE RATES INCLUDE</u></b>			<b><u>GAME PACKAGE RATES EXCLUDE</u></b>			
<ul style="list-style-type: none"> <li>• Exclusive use of mobile tented camp at a private campsite</li> <li>• Campsite Booking fee</li> <li>• Full board accommodation (breakfast, lunch, dinner, picnic meals)</li> <li>• Standard beverages: water, tea, coffee, beer, house wine, non-luxury spirits</li> <li>• Full camp staff and services, including laundry</li> <li>• Exclusive use of 1 open safari vehicle for every 6 guests on safari (driven by KPSGA Driver-Guide)</li> <li>• Spotter in all vehicles</li> <li>• Camping fees for guides, spotter &amp; vehicles (based on standard KWS/MMGR rates)</li> </ul>			<ul style="list-style-type: none"> <li>• Client camping, conservancy &amp; park fees (<i>rates above are based on the current fees as provided by each of the National Parks, Reserves or Conservancies and are subject to change.</i>). Please check the child age range applicable to each destination.</li> <li>• Gratuities</li> <li>• Items of a personal nature</li> <li>• Specially requested wines, spirits and tobaccos (these can be arranged with advance notice)</li> <li>• Travel insurance, including Flying Doctors</li> <li>• Guides accommodation (see rates above)</li> </ul>			
<b>Destination</b>	<b>Park, Conservancy &amp; Camping fee (pppn)</b>		<b>Destination</b>	<b>Park, Conservancy &amp; Camping fee (pppn)</b>		
	<b>Adult</b>	<b>Child*</b>		<b>Adult</b>	<b>Child*</b>	
Mara Conservancy (Triangle)	120	65	E & W Tsavo National Parks	104	70	
OI Pejeta Conservancy	105	55	Samburu, Buffalo Springs & Shaba National Reserve	100	60	
Aberdares National Park	87	55	Meru National Park	87	55	
Kitenden Conservancy (Amboseli)	140	80				

## EXCLUSIVE-USE LELESHWA SEASONAL CAMP

SITUATED IN OL DEREKESI CONSERVANCY, MAASAI MARA

GAME PACKAGE	For camp per night (up to 6 adults)	Per extra adult	Per extra child (age 6-17yrs)	Per extra child (age 2-5yrs)	Single Room Supp.	Park & Conservancy Fees	
						Adult	Child U17
<b>VALID: UP TO 31 OCTOBER 2020</b>							
<b>Rack Rate</b>	\$4,080	\$ 680	\$ 475	\$ 140	\$ 140	\$ 140	\$ 80
<b>VALID: 01 JUNE - 31 OCTOBER 2021</b>							
<b>Rack Rate</b>	\$4,920	\$ 820	\$ 575	\$ 140	\$ 150	\$ 140	\$ 80
<b><u>EXCLUSIVE USE CONDITIONS</u></b>							
<ul style="list-style-type: none"> <li>• The minimum cost for camp is based on 6 adult guests</li> <li>• Minimum 2 nights</li> <li>• See Long stay and Circuit discounts on Page 4</li> </ul>							
<b><u>GUIDES</u></b>				<b><u>ACCOMPANYING PRIVATE GUIDES</u></b>			
<ul style="list-style-type: none"> <li>• Guests are hosted by your Camp KPSGA Driver-Guide</li> <li>• Private Guide upon request: Joe Charleson (or other Private Guide)                             <ul style="list-style-type: none"> <li>○ \$1,000 per night (2-night stay)</li> <li>○ \$800 per night (3-night stay)</li> <li>○ \$700 per night (4+ night stay)</li> </ul> </li> </ul> <p><i>Includes accommodation &amp; relocation costs</i></p>				<p>Private Guides are welcome to accompany their groups into our camps and are charged as follows:</p> <ul style="list-style-type: none"> <li>• Tented guide accommodation with guest meals and beverages: \$125 per night</li> <li>• Park, Conservancy and camping fees:                             <ul style="list-style-type: none"> <li>○ \$47 – Residents</li> <li>○ \$140 Non-Resident</li> </ul> </li> </ul>			
<b><u>GAME PACKAGE RATES INCLUDE</u></b>				<b><u>GAME PACKAGE RATES EXCLUDE</u></b>			
<ul style="list-style-type: none"> <li>• Exclusive use of mobile tented camp at a private campsite hosted by your KPSGA Driver-Guide</li> <li>• Campsite Booking fee</li> <li>• Full board accommodation (breakfast, lunch, dinner, picnic &amp; bush meals)</li> <li>• Standard beverages: water, tea, coffee, beer, house wine, non-luxury spirits</li> <li>• Activities:                             <ul style="list-style-type: none"> <li>○ Day Game Drives in Maasai Mara Game Reserve</li> <li>○ Day &amp; Night Game Drives in Ol Derekesi Conservancy</li> <li>○ Bush walks – short accompanied by Maasai warriors and longer accompanied by armed rangers</li> <li>○ Maasai village visit (excluding community donation)</li> <li>○ Bush Meals &amp; Sundowners in Ol Derekesi Conservancy</li> <li>○ Sand river – fishing, splashing &amp; playing</li> </ul> </li> <li>• Full camp staff and services, including laundry</li> <li>• Exclusive use of 1 open safari vehicle for every 6 guests on safari (driven by KPSGA Driver-Guide)</li> <li>• Spotter in all vehicles</li> <li>• Camping fees for guides, spotter &amp; vehicles (based on standard KWS/MMGR rates)</li> </ul>				<ul style="list-style-type: none"> <li>• Client camping, conservancy &amp; park fees (charged as applicable to destination)</li> <li>• Maasai Village community donation: \$30 per adult / \$15 per child</li> <li>• Gratuities</li> <li>• Items of a personal nature</li> <li>• Specially requested wines, spirits and tobaccos (these can be arranged with sufficient advance notice)</li> <li>• Travel insurance, including Flying Doctors</li> <li>• Guides accommodation (see rates above)</li> </ul>			

## **LONG STAY & CIRCUIT DISCOUNTS**

### **LONG STAY DISCOUNTS** *(only applicable to stays in one camp location)*

- 5th & subsequent nights in one campsite are charged at a 10% discount

### **CIRCUIT DISCOUNTS** *(for bookings in multiple locations)*

- Stay 2 nights in the Leleshwa Seasonal Camp and 3 nights in a Luxury Mobile Camp – 5% discount on all nights
- Stay 6-8 nights in 2 locations (Seasonal or Mobile Camp) – 7.5% discount on all nights
- Stay 9 or more nights in 3 locations (Seasonal or Mobile Camp) - 10% discount on all nights

### **MOVING A LUXURY MOBILE CAMP BETWEEN MULTIPLE DESTINATIONS**

Our Luxury Mobile Camp can be set up at locations of your choice throughout Kenya (see Destinations) as either:

- A single destination.
- Set up in 2 or 3 locations stopping at permanent camps or lodges in between.
- Back to back camps – no need to use permanent camps or lodges, simply move from one Luxury Mobile Camp to another.

### **COMBINING THE LELESHWA SEASONAL CAMP WITH A LUXURY MOBILE CAMP**

During the Migration Season, our Leleshwa Seasonal Camp is set up on Ol Derekesi Conservancy along the Sand River in the South Eastern Maasai Mara. This camp can be combined with a Luxury Mobile Camp in another part of the Maasai Mara or in a location of your choice throughout Kenya.

## 2020-22 RACK RATES

### BOOKING TERMS & CONDITIONS

The 'Luxury Mobile Camp' and 'Leleshwa Seasonal Camp', are owned, operated and marketed by The Leleshwa Safari Co. Ltd, referred to as 'LSC'.

These conditions apply to bookings with LSC.

#### **EXCLUSIVE USE**

Our camps are exclusive use properties that are booked based on a minimum number of nights as indicated. The rates are based on a group cost up to the number of pax indicated, and thereafter, a supplementary rate for additional adults or children.

#### **MAKING A BOOKING**

Provisional bookings will be held for a maximum of ten days unless an extension has been requested for and has been approved in writing. Bookings will be considered **confirmed** upon receipt of a **20% deposit** of the total reservation amount which has been acknowledged in writing by LSC as confirmed. Please note that until a 20% deposit is received, LSC reserves the right to release the reservation. By paying the deposit you agree that you are entering into a contract with LSC and are bound by these Booking Terms & Conditions.

#### **PAYMENT**

Full and final payment must be received by LSC no later than **45 days** before travel. If final payment is not received by this point then LSC is entitled to release the booking.

#### **CANCELLATION**

Cancellation must be made in writing, **AND** receipt confirmed in writing by LSC for it to be valid. Cancellation terms are as follows:

- More than 120 days before arrival, the 20% deposit is forfeited.
- Between 120 and 46 days prior to arrival, 30% of the full value is forfeited.
- Between 45 days and 30 days, 50% of the full value is forfeited.
- Less than 30 days, and no shows, 95% is forfeited.
- *No refund will be given for guests who start a stay at the Luxury Mobile Camp or Leleshwa Seasonal Camp but leave before its' completion.*

#### **INSURANCE & EMERGENCY EVACUATION**

LSC will not accept a guests to the 'Luxury Mobile Camp' or 'Leleshwa Seasonal Camp' unless comprehensive medical insurance valid in Kenya and Flying Doctor's Emergency Evacuation to Nairobi has been taken out by that guest and proof is provided prior to their arrival. Insurance should be arranged when the initial deposit is paid. Flying Doctors Emergency Evacuation will be included on your invoice unless proof of cover is provided. All other insurance must be arranged independently.

#### **WILD ANIMALS**

Safaris in Africa entail a certain degree of risk. We advise our guests to always consult their guide before undertaking any activity that may bring them into an area populated by wild animals. Please be aware that these safaris may take guests into close contact with wild animals. Attacks by wild animals are rare, but no safari into the African wilderness can guarantee that this will not occur. Neither LSC, nor its employees, representatives or agents can be held responsible for any injury or incident on the safari.

## **RATES**

Whilst LSC will endeavour to adhere to those rates published on behalf of our properties, we do reserve the right to change rates without any prior notice. **Park & Conservation fees are bound by the local authorities and are subject to change.**

## **DISCLAIMER**

This agreement is made subject to and shall be governed and construed according to the laws of the Republic of Kenya. Neither LSC, nor any person acting for, through or on behalf of LSC shall be liable for any loss or damage whatsoever and, without restricting the generality of the foregoing, shall particularly not be responsible for loss or damage arising from any errors or omission contained in any brochure or other literature, late or non-confirmation or acceptance of bookings, loss or damage caused by delays, sickness, injury or death whether occasioned by negligence or not. In addition, LSC have the right at any time at its discretion to cancel any stay or the remainder thereof or make any alteration in route, accommodation, price or other detail and in the event of any tour being rendered impossible, illegal, or inadvisable by the weather, strike, war, government interference or any other causes whatsoever. The extra expense incurred as a result thereof shall be the responsibility of the guests and/or their agents. LSC may, at its discretion and without liability or cost to itself, at any time cancel or terminate the guest's booking and in particular without limiting the generality of the foregoing, it shall be entitled to do so in the event of the illness or the illegal or incompatible behaviour of the guest, who shall in such circumstances not be entitled to any refund. The person making the booking will, by the making of such booking, warrant that he or she has authority to enter into a contract on behalf of the other person included in such a booking and in the event of the failure of any or all of the other persons so included to make payment the person making the booking shall thereof assume personal liability for the total price of all bookings made by him / her.